



## Durable Medical Equipment Presentation Outline

- 1) Introduce yourself
  - a) Name
  - b) Where you're from
  - c) Disability (if you're comfortable)
  - d) A couple hobbies or interesting facts about yourself
- 2) Get the audience engaged
  - a) Ask a quick question to get their attention
    - i) For example, have you ever experienced a sprain or broke a bone?
- 3) Share your story
  - a) Barriers
  - b) Struggles
  - c) How long it took to get your equipment
  - d) Did it impact you working, going to school, your health, etc.
- 4) Talk about the steps you took to move the process forward
  - a) Talked to people like legislators, doctor, rehabilitation specialists
  - b) Appealed
  - c) Called the insurance company
- 5) Talk about who supported you along the way and what they did to help
  - a) Parents helped make a lot of calls
  - b) Doctors updated prescriptions
  - c) Legislators looked into Medicaid policies
- 6) Share tips that could be useful for others to know.
  - a) Appeal, make your story personal, do research, etc.
- 7) Share the outcome.
  - a) Hopefully you received your equipment by now. Save the best for last. Be sure to have lots of pictures if you're virtual. If you are in person, you could even give a demonstration. For example, my power wheelchair has a seat elevation feature I could show.
- 8) Allow time for questions.

