Self Advocates Becoming Empowered



Funding Strategies for Self Advocacy Organizations

Welcome

Reminders:

- Please mute your device once you join the call
- Remember to raise your hands for questions or write a message in text box
- We will give everyone a chance to ask questions at the end of the presentation





Welcome

Reminders:

- If you are using more than one device for this webinar, please do not place next to each other, to reduce echoing or feedback.
- Make sure your speakers are turned on.

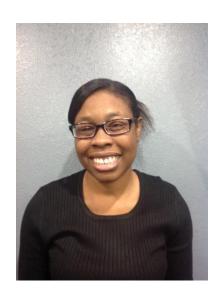


Welcome

- During our webinar we will ask each state representative to talk for five minutes about their organization funding and their successes and challenges
- We will use the survey data for these presentations

Presenters

Chaqueta Stuckey-OCSS Co-Director Vicki Hicks Turnage-OCSS Co-Director





Presenters

OCSS Advisory Committee members



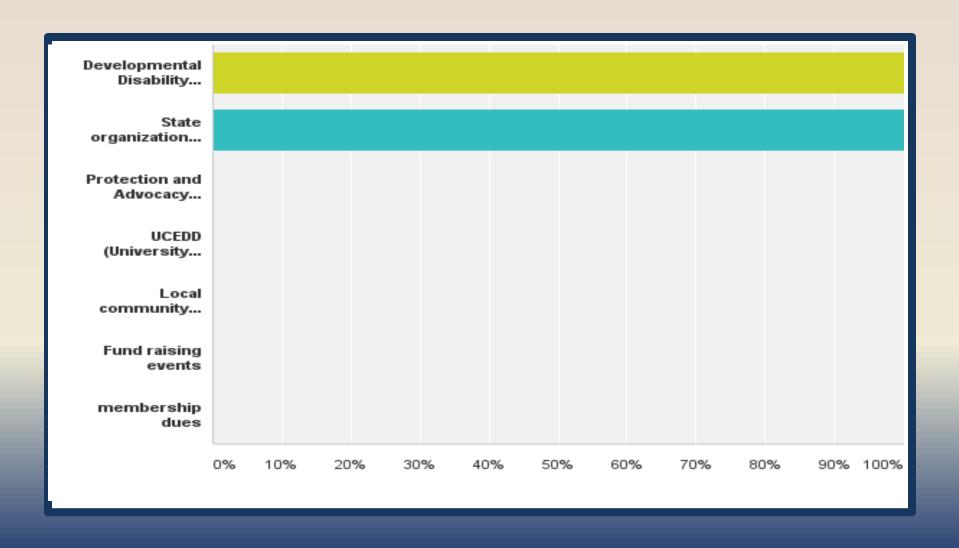
THE PURPOSE OF TODAY'S WEBINAR

- □ Review individual states demographic survey results
 - Review the Summary data for states
- Identify successful funding strategies

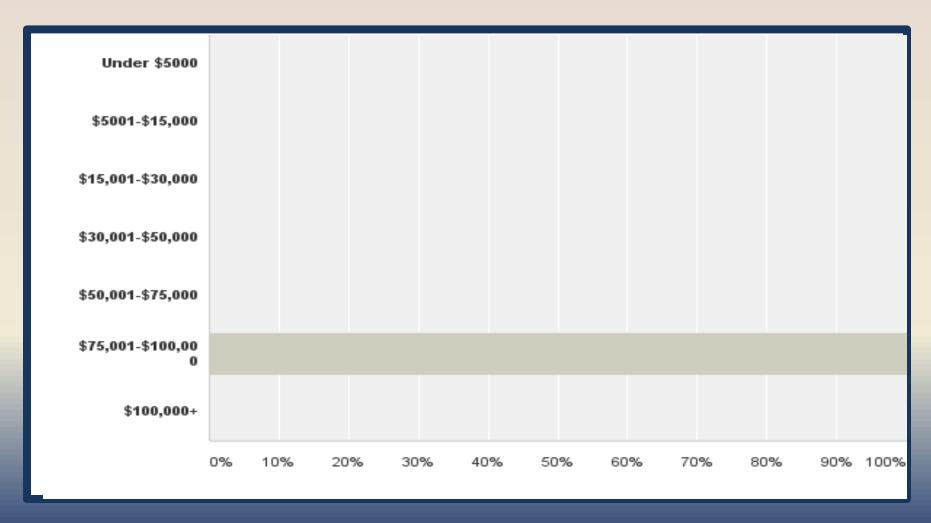




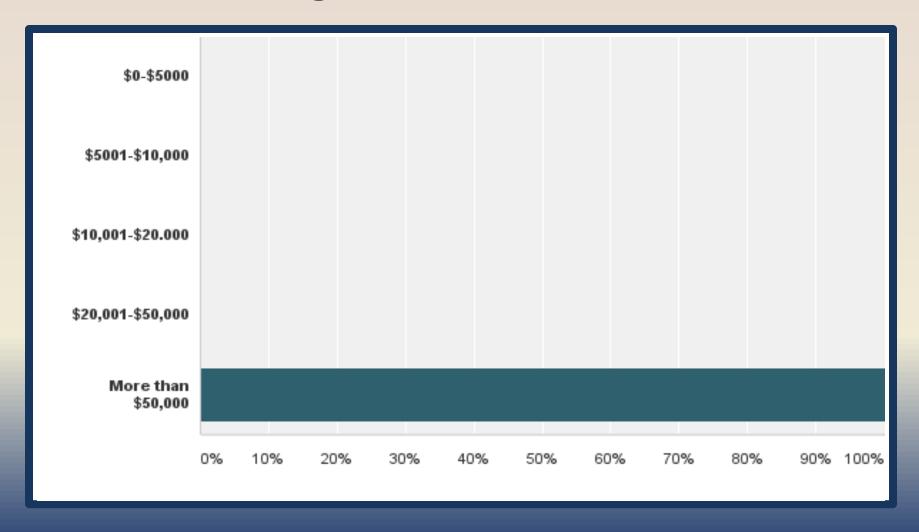
Where do you get your funding?



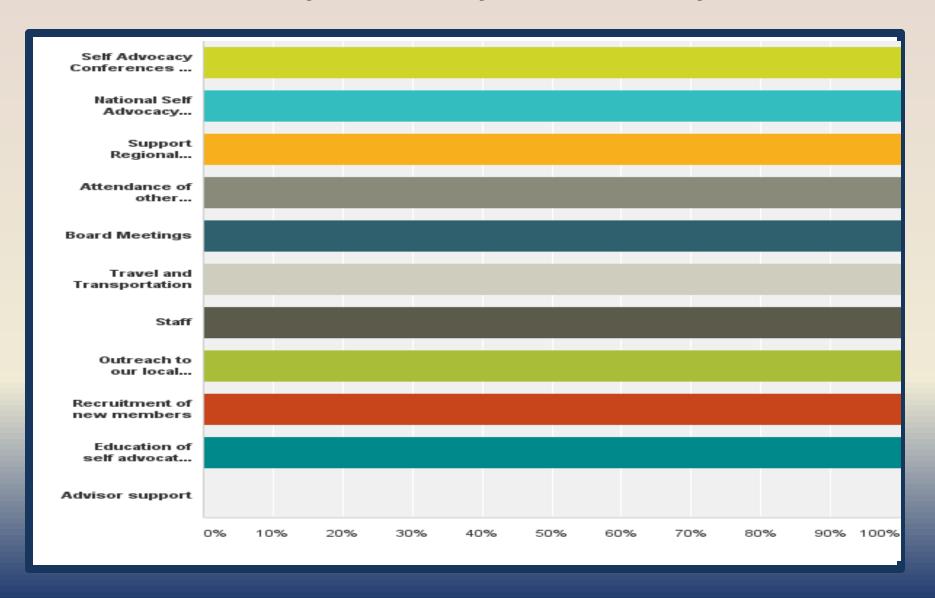
What is the annual budget for your state organization?



How much money does your organization have in savings or reserves?



What do you use your money for?





Successful Strategies:

- People First of Alabama receives grants for the majority of its funding
- Funded consistently by the Department of Mental Health with state funds for outreach and organizing. Previously funded by a Medicaid System Change Grant



Successful Strategies:

- Grant writers volunteer and paid over the years
- Financial management to account for funds
- Local groups supported by volunteer advisors from agencies
- Local groups charge membership fees and have fund raisers



Successful Strategies

- The Developmental Disabilities Council for special projects, state and national conference participation
- Strategies that have been successful have been grant contracts for hourly rates for board members and volunteers
- Conference registrations



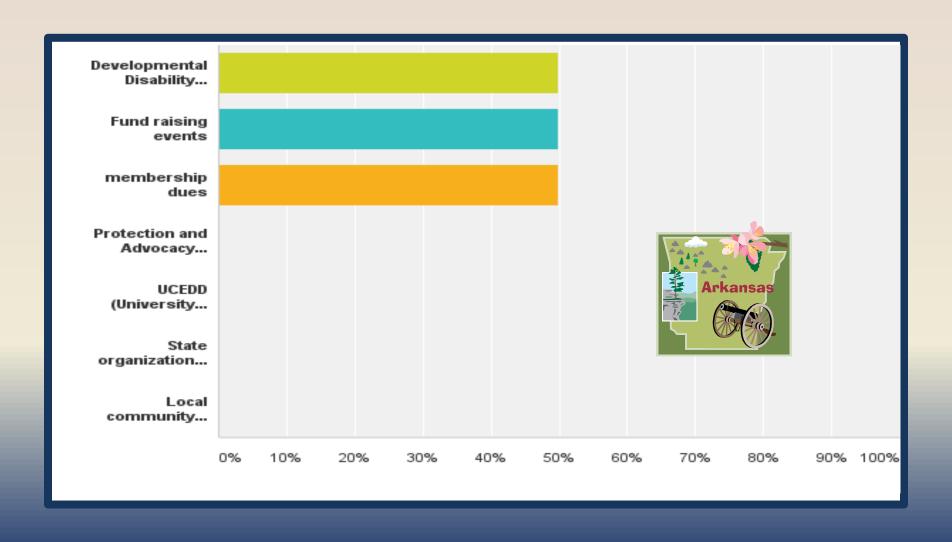
- Good Financial Management
- Saving our money: (over \$100,000 in bank)
- Special outcome based projects such as OCSS sub-contracts
- The Department of Mental Health and the DD Council has been consistent supporters
- A strategic plan with a five year business plan that tells us how much we need to do our work and outlines our strategies



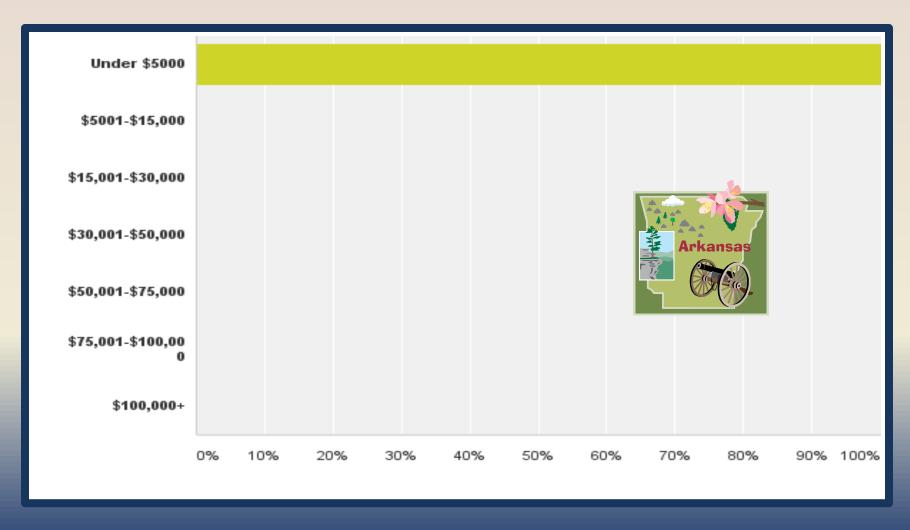
- Strategies that have not been successful:
 - Corporate funders (we have not tried this)
 - Donations (we have some but have not explored this)



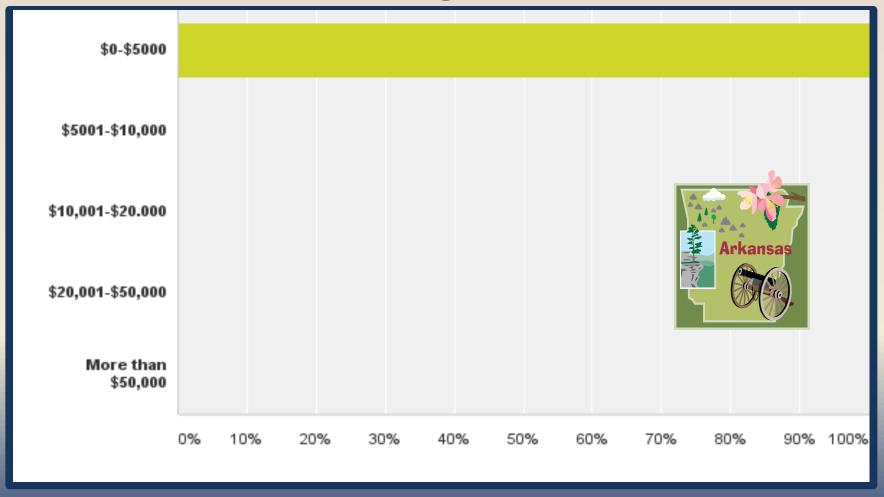
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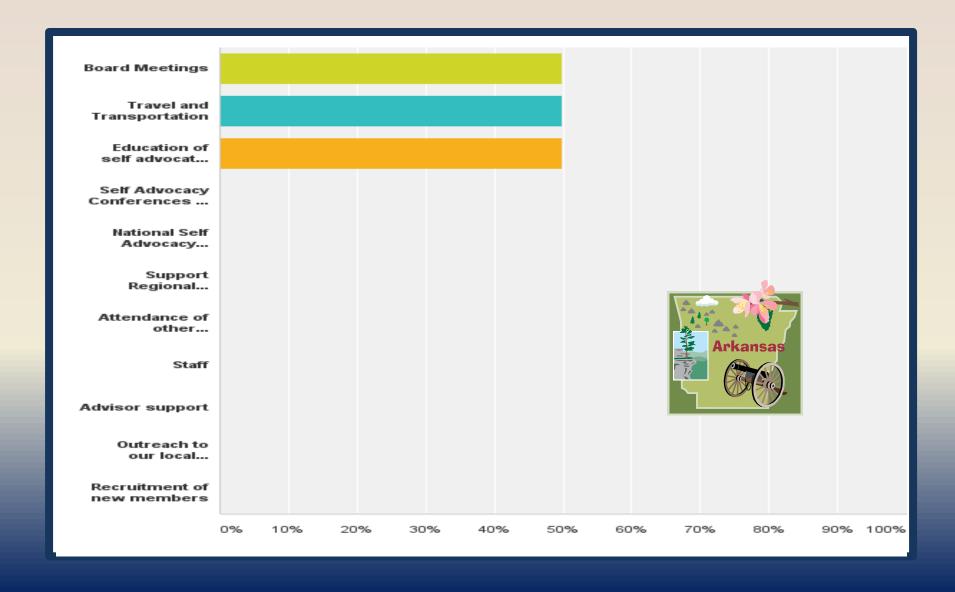
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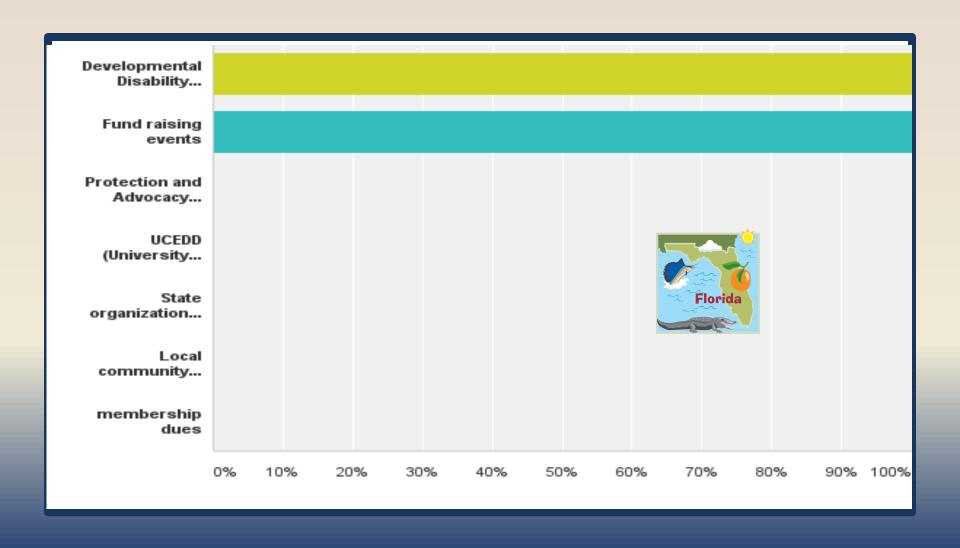
Comments

- Strategies that have worked
- Strategies that have not worked or we have not tried

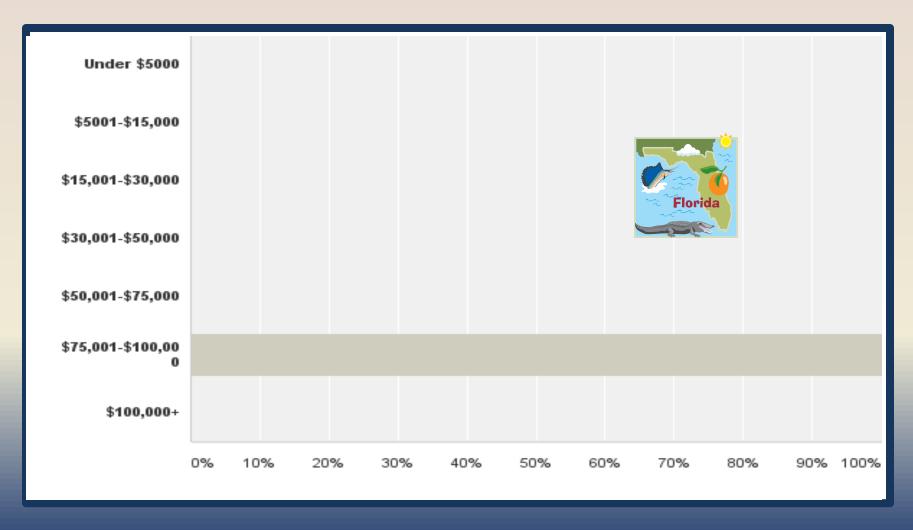




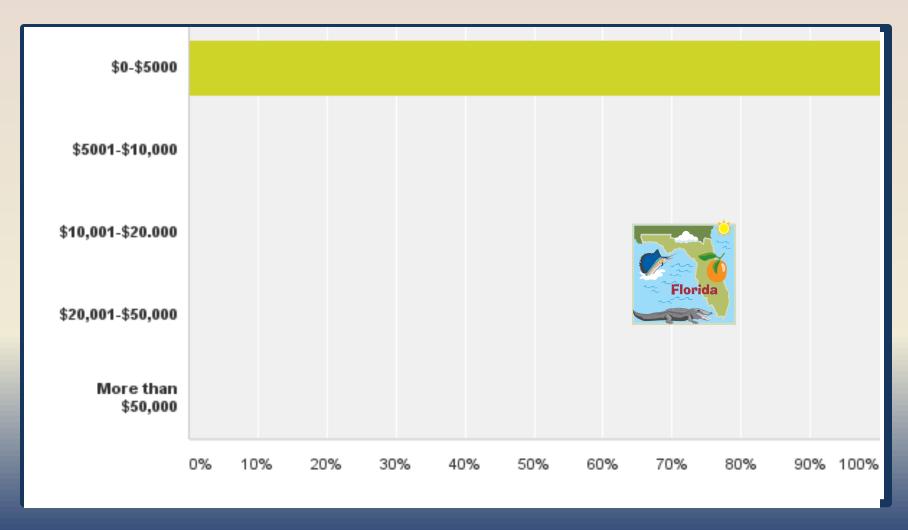
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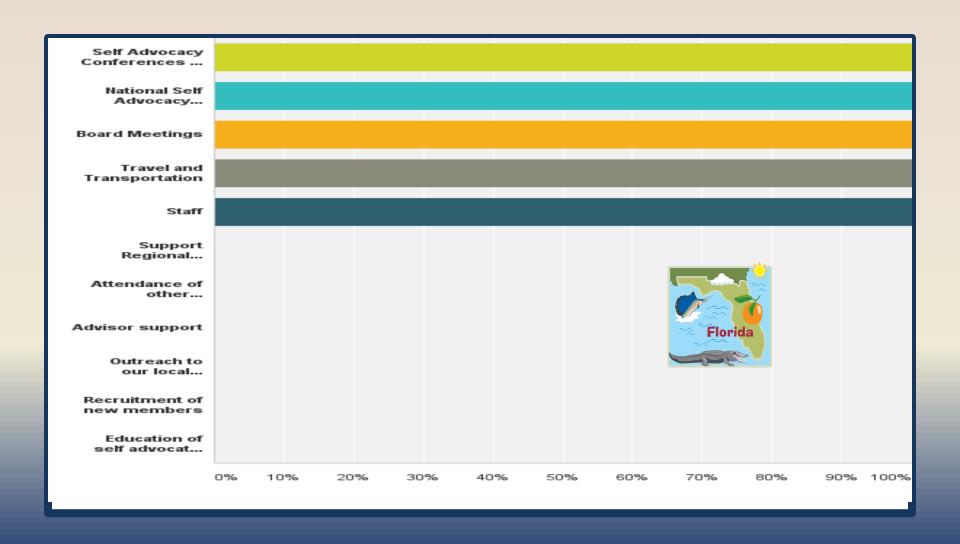
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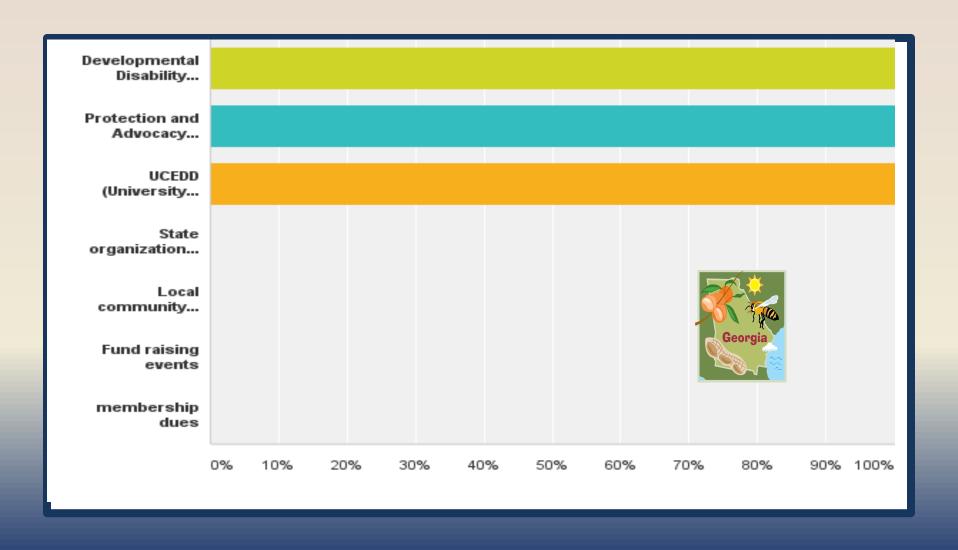
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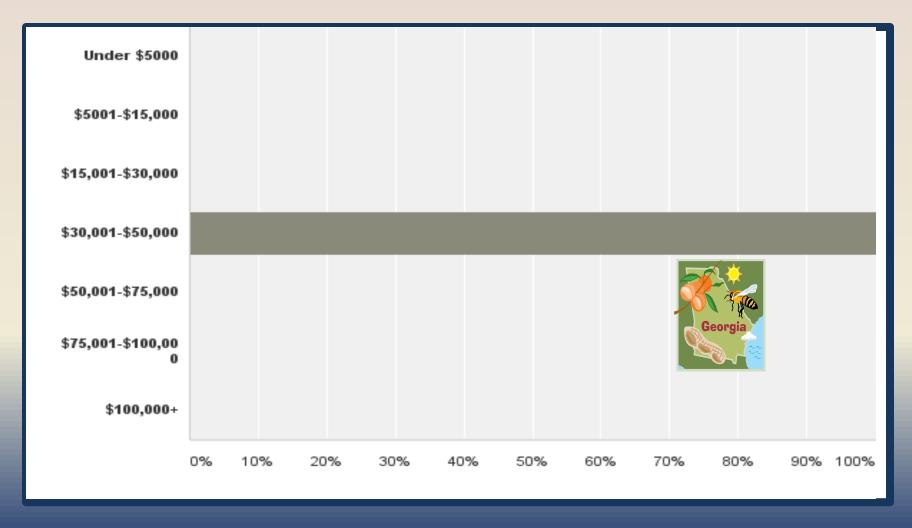




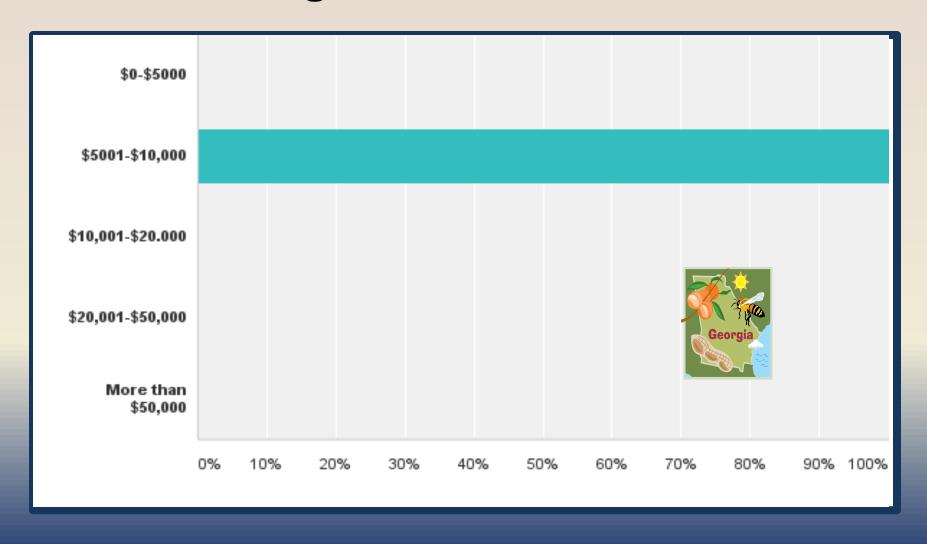
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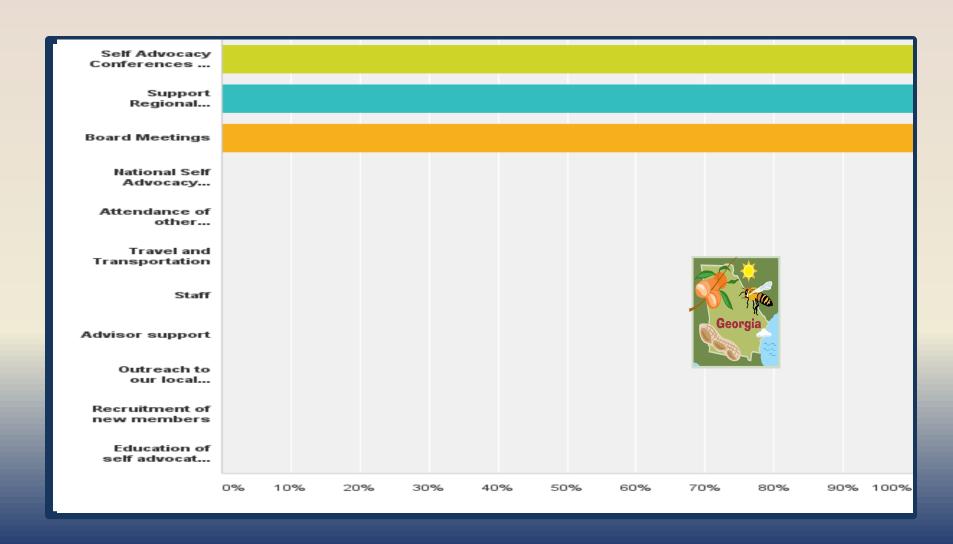
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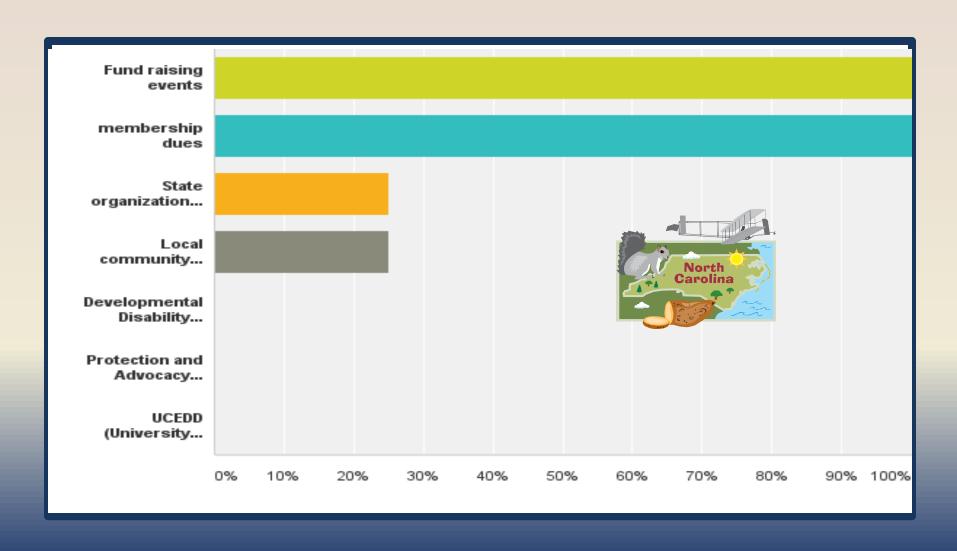
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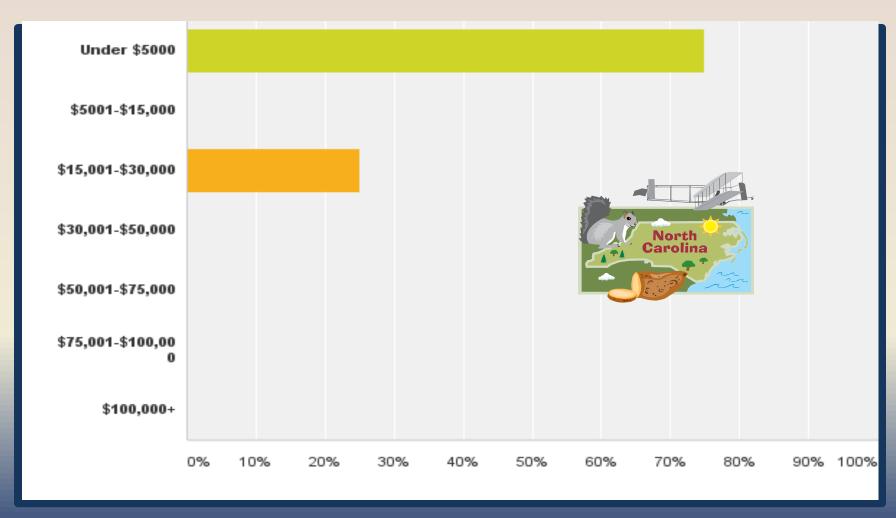




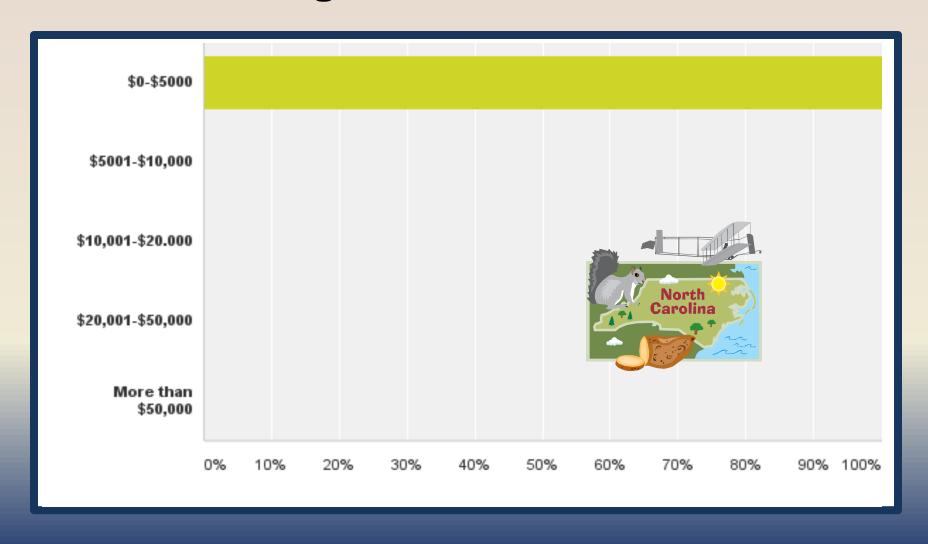
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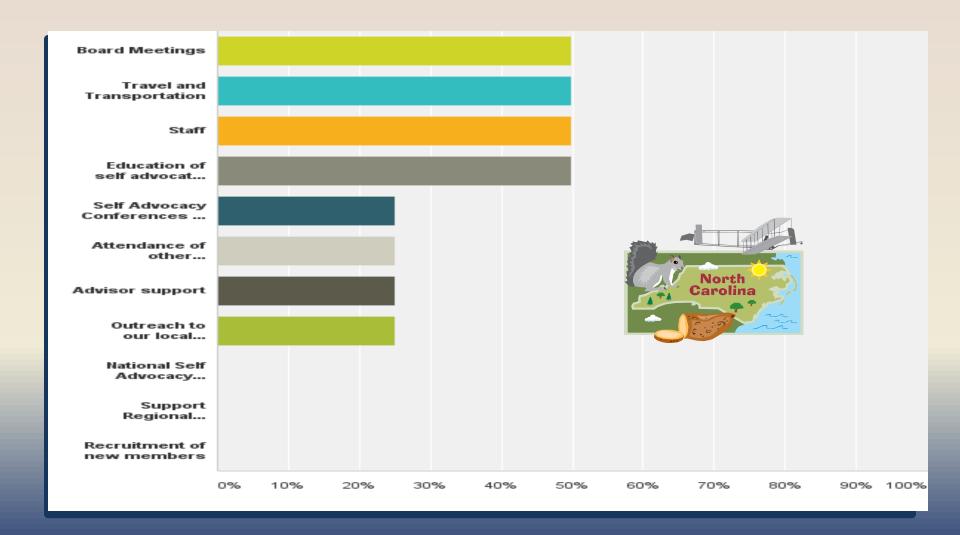
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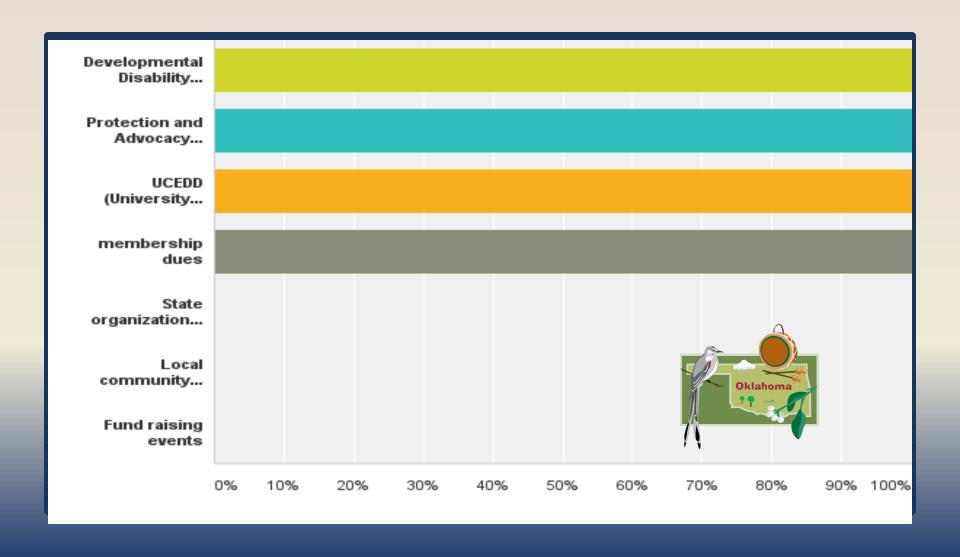
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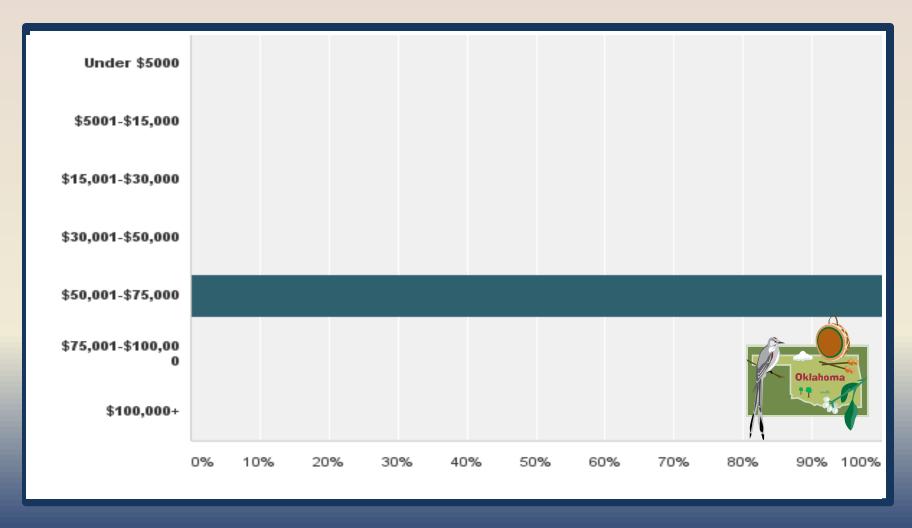




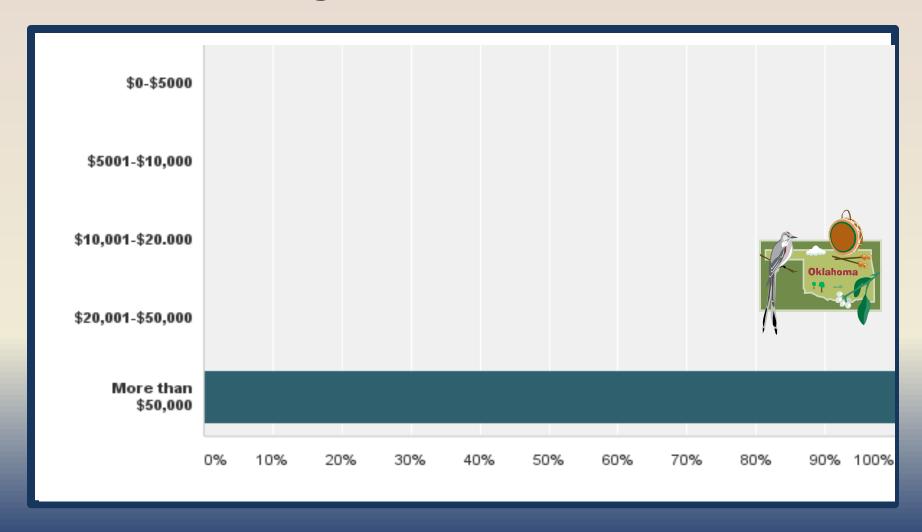
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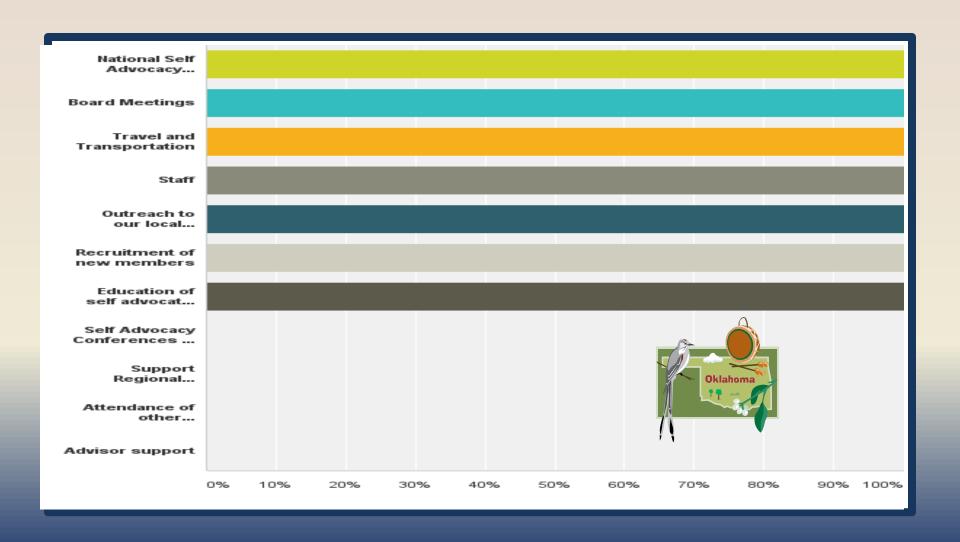
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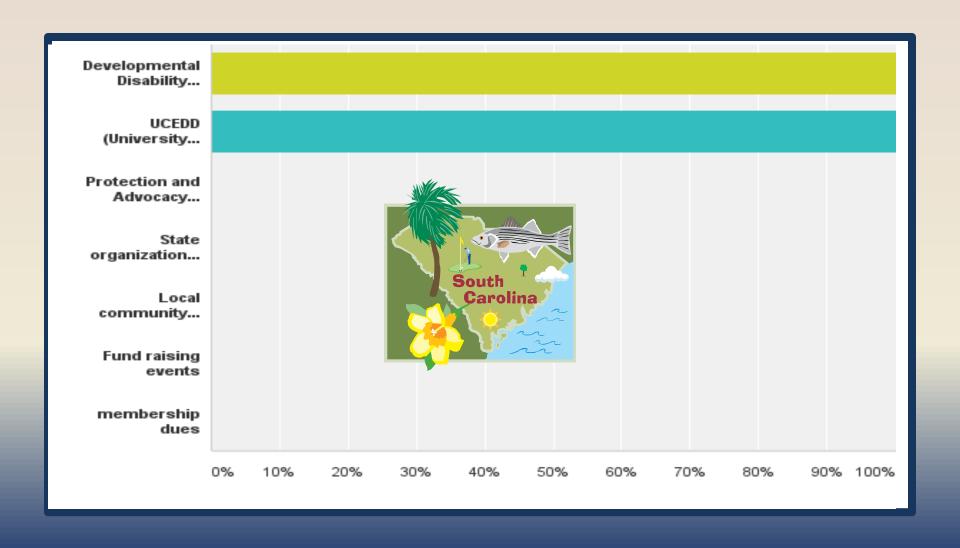
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- Strategies that have worked
 - Trust Fund from Hissom Court Case
- Strategies that have not worked or we have not tried

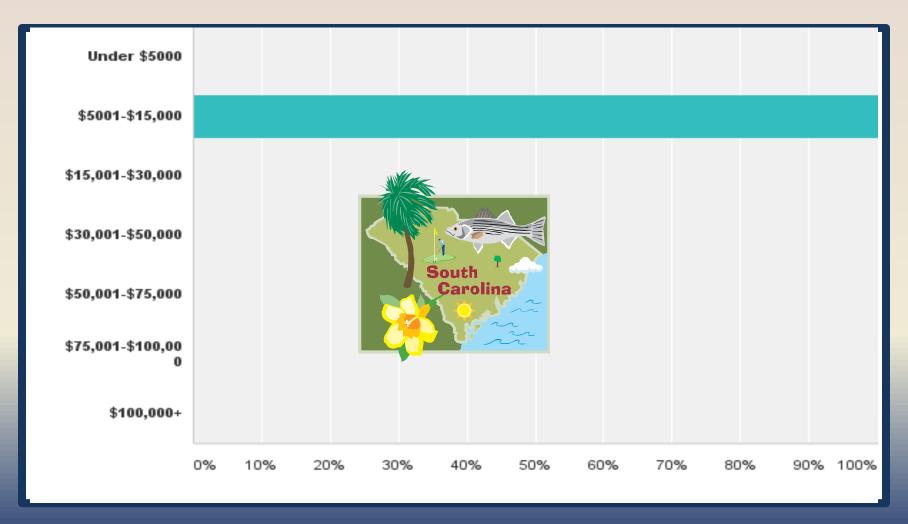




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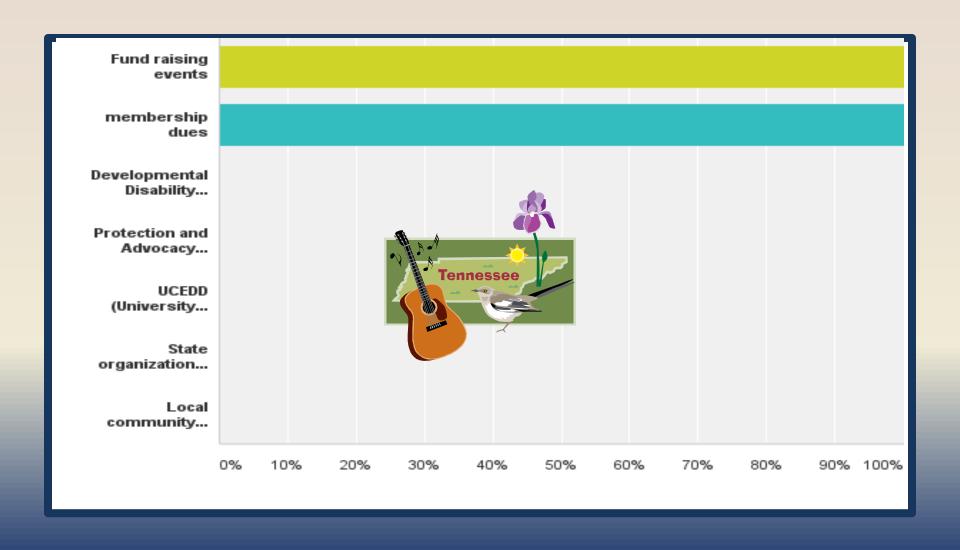
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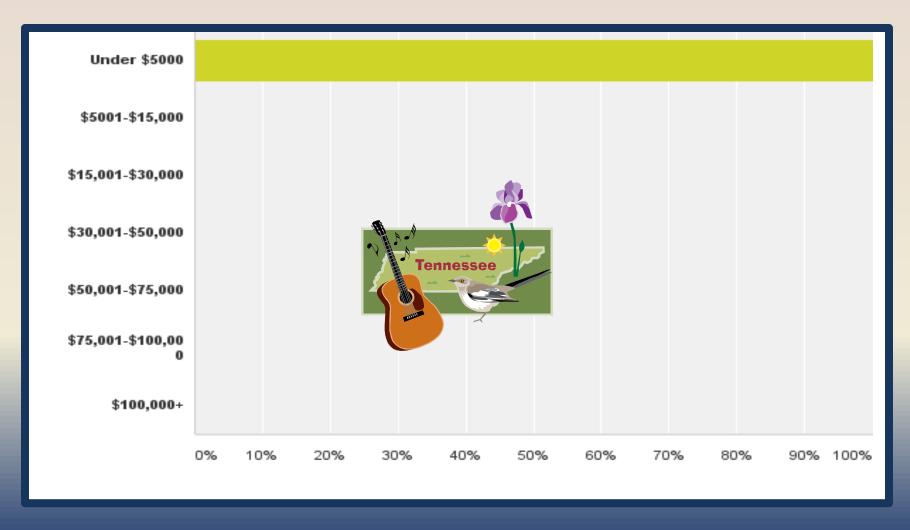




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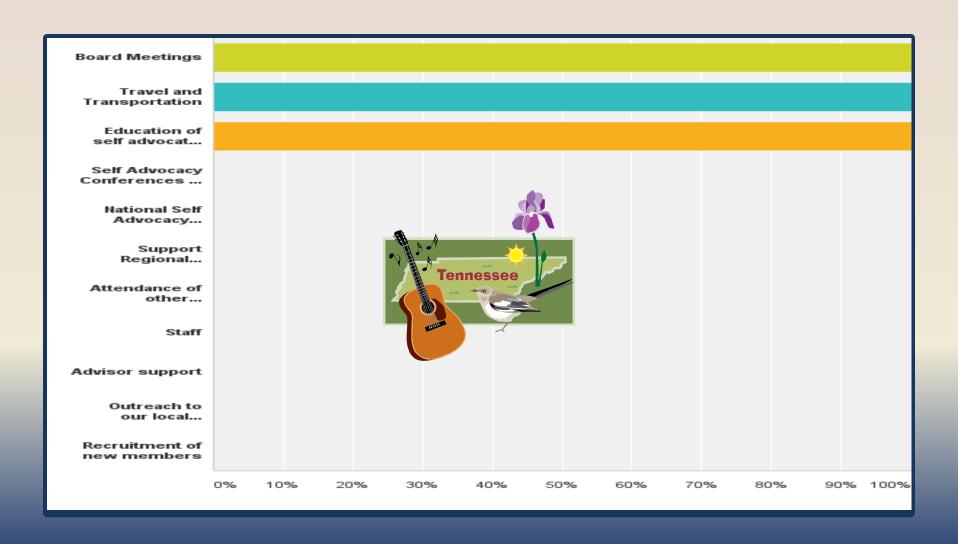
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Summary Results of the State Demographic Survey



Funders for OCSS States

Answer Choices	Responses	
Fund raising events	58.33%	7
membership dues	58.33%	7
Developmental Disability Council	50.00%	6
UCEDD (University Center on Excellence)	25.00%	3
Protection and Advocacy Organization	16.67%	2
State organization providing services and supports for individuals with intellectual disabilities and or developmental disabilities	16.67%	2
Local community organizations	8.33%	1
Total Respondents: 12		

Annual Budget for OCSS States

Answer Choices	Responses
Under \$5000	50.00 % 6
\$5001-\$15,000	8.33 % 1
\$15,001-\$30,000	8.33 % 1
\$30,001-\$50,000	8.33 % 1
\$50,001-\$75,000	8.33 % 1
\$75,001-\$100,000	16.67 % 2
\$100,000+	0.00%
Total	12

Our organizations savings or reserves

Answer Choices	Responses
\$0-\$5000	66.67 % 8
\$5001-\$10,000	16.67 % 2
\$10,001-\$20.000	0.00%
\$20,001-\$50,000	0.00%
More than \$50,000	16.67 % 2
Total	12

How we spend our money

Answer Choices	Responses	
Board Meetings	66.67%	8
Travel and Transportation	58.33%	7
Education of self advocates and others on issues of importance	50.00%	6
Self Advocacy Conferences in our state	41.67%	5
Staff	41.67%	5
National Self Advocacy Conference attendance	33.33%	4
Support Regional Representative/Alternate to Attend SABE Board meetings	25.00%	3
Outreach to our local groups and chapters	25.00%	3
Attendance of other conferences	16.67%	2
Recruitment of new members	16.67%	2
Advisor support	8.33%	1
Total Respondents: 12		

Successful funding strategies based on our experiences

- Structure must be in place to support the organization
 - Staff and Volunteers
- Consistent funder(s) for grassroots development and basis self advocacy outreach and education
 - Oklahoma's Trust Fund
 - Alabama Department of Mental Health
- Projects to support work on our issues



What has been successful funding strategies that OCSS states have used?

- Money that is not tied to staff or projects that we can use for special events
 - this is called discretionary money we called it savings or reserves)
 - Corporate sponsorships
 - Donations
 - Outcome based contracts
 - Fees from conferences



What has been successful funding strategies that OCSS states have used?

- Well developed Strategic Plan with a Business Plan
- Multiple sources of funding-state, federal fundraising, outcome based contracting
- Good Relationships with your Partners
- Following through with activities and doing what we say we will do
- Good accounting practices
- Grant writers (volunteer or paid)

Questions



Thank you!





Regional Self Advocacy Technical Assistance Center Funded by the Administration on Intellectual and Developmental Disabilities